



Head Office  
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05 October 2021

**NOTICE TO BIDDER SELECTED FOR AWARD – DATA CENTRE SYSTEMS REFRESH**

Dear Sir or Madam,

With reference to the above, this letter serves as notice of the **Meat Corporation of Namibia's (Meatco)** intent to award the contract for **Data Centre Systems Refresh** to **Onix Business Solutions (PTY) Ltd** for the period of **three (3) years**.

1. The price offered for the Data Centre Systems Refresh by Onix Business Solutions (PTY) Ltd is **N\$7,252,820.00 (excluding VAT)**.
2. The criteria used to select the award to the successful bidder is set out in the bid document reference number: **G/ONB/MCN-01/2021**, attached hereto.
3. Kindly note, if not satisfied with the selection for the award made by the **Meatco**, you may submit a written application marked for the attention of the undersigned to review the selection made within **7 days** of this notice. In the absence of a written application for review, the Accounting Officer of **Meatco** will award the contract to the company selected for the award.
4. The period of **7 days** referred to above starts on **06 October 2021** and ends on **12 October 2021**.

Yours faithfully,

Mwilima Mushokabanji  
Chief Executive Officer

**Meat Corporation Of Namibia**  
Mr. Mwilima Mushokabanji  
Chief Executive Officer  
Sheffield Street  
Northern Industrial Area  
P.O. Box 3881, Windhoek

**Directors: Mr. A Muremi (Chairperson), Mr. U Kandjii, Mr. M Mulunga, Ms. C Garises, Ms. H Mavetera, Ms. M Kabuku  
Mr. S Ndeunyema (Co-opted Member), Mr. S Shakumu (Co-opted Member)**

**Chief Executive Officer: Mr. M Mushokabanji, Company Secretary: Ms. N Mhanda**



(Established under section 25 of the Public Procurement Act, 2015)

# BID EVALUATION REPORT

Ref: G/ONB/MCN-01/2021

## EXECUTIVE SUMMARY

*For*

## DATA CENTRE SYSTEMS REFRESH

[Issued in terms of section 7(1)(i) of the Public Procurement Act, 2015]

Meat Corporation of Namibia  
Head Office  
Sheffield Street  
Northern Industrial Area

P. O. Box 3881  
Windhoek

|Tel: +264 61 321 6400

|Fax: +264 61 321 6401

G/ONB/MCN-01/2021

## Executive Summary of Bid Evaluation Report

### EXTERNAL AUDIT SERVICES

Procurement Reference Number: Ref: G/ONB/MCN-01/2021

- 1. Scope of Contract:** The Meat Corporation of Namibia invited bid proposals for Data Centre Systems Refresh for a duration of three (3) years.
- 2. Procurement method used:** Open National Bidding
- 3. Date of Invitation of Bids:** 12 July 2021
- 4. Closing date for submission of bids:** 16 August 2021
- 5. Date and place of opening of bids:** 16 August 2021 at Meatco IT Boardroom
- 6. Number of bid downloads:** sixty four (64)
- 7. Number of bids received by the closing date:** Five (5)
- 8. Responsiveness of bids:**

| Bidder's Name                     | Responsive or not responsive (Yes/ No) | Reasons why the bid is not responsive |
|-----------------------------------|--|---------------------------------------|
| Onix Business Solutions (Pty) Ltd | Yes                                    |                                       |
| Green Enterprise Solutions        | Yes                                    |                                       |
| Otesa Civil Engineering (Pty) Ltd | Yes                                    |                                       |
| Schoemans Technologies            | Yes                                    |                                       |

**9. Non-responsiveness of bids:**

| Bidder's Name                             | Responsive or not responsive (Yes/ No) | Reasons why the bid is not responsive  |
|---|--|--|
| Veya Information Communication Technology | No                                     | <ul style="list-style-type: none"><li>• No experience in providing Data Center Systems Refresh services</li><li>• No partnership certificates submitted</li><li>• No audit reports submitted</li></ul> |

|  |  |  |
|--|--|--|
|  |  | <ul style="list-style-type: none"> <li>• Project manager has no experience</li> <li>• No organizational chart submitted</li> <li>• No qualifications submitted for the engineer</li> </ul> |
|--|--|--|

#### 10. Technical Evaluations for bids that are substantially responsive:

| Bidders Name                      | Weight | Score | Responsive or not responsive (Yes/ No) |
|-----------------------------------|--------|-------|--|
| Onix Business Solutions (Pty) Ltd | 100%   | 95%   | Yes                                    |
| Green Enterprise Solutions        | 100%   | 87%   | Yes                                    |
| Otesa Civil Engineering (Pty) Ltd | 100%   | 91%   | Yes                                    |
| Schoemans Technologies            | 100%   | 74%   | Yes                                    |

#### 11. Price comparison for substantially responsive bids:

| Name                              | Price at Bid Opening N\$ (ex VAT) | Bid Price after corrections | Price after Adjustments N\$ (ex VAT) | Rank |
|-----------------------------------|-----------------------------------|-----------------------------|--------------------------------------|------|
| Onix Business Solutions (Pty) Ltd | 7,252,820.00                      | N/A                         | N/A                                  | 1    |
| Green Enterprise Solutions        | 7,159,783.00                      | N/A                         | N/A                                  | 2    |
| Schoemans Technologies            | 6,509,345.00                      | N/A                         | N/A                                  | 3    |
| Otesa Civil Engineering (Pty) Ltd | 5,347,040.00                      | N/A                         | N/A                                  | 4    |

#### 12. Best Evaluated Bid:

- 1.1. Onix Business Solutions (Pty) Ltd obtained the highest technical score amongst all bidders during the technical evaluation. The contributing factor for the high technical score was attributed by the partnership certificates which is a critical component of this project.
- 1.2. Otesa Civil Engineering (Pty) Ltd proposed an active-active asynchronous solution. The rest of the bidders proposed an active-active synchronous solution, which best suits Meatco's operational needs.

- 1.3. Schoemans Technologies scored above the required 70 points during the technical evaluation, however, the BEC found that Schoemans failed to submit brand partnership certificates which is required for this project, thus making their bid non-responsive.
  
- 1.4. Green Enterprise Solutions is not an authorized service provider for the Fortinet core switches, however they are authorized re-sellers, thus making their bid non-responsive.